

Next-Generation Engagement



×10SM is a proven, outcome-based delivery model using Agile-inspired methodologies to create impactful, repeatable and sustainable solutions for our clients seeking next-generation security and observability solutions.

Our approach leads with understanding client needs, promoting stakeholder engagement, aligning vendor interests, and translating insights into best practice recommendations to improve and perfect operations.

Ultimately, our solutions empower clients to do their job without worrying about their data fabric getting the most from their technology investments.

Why ×10?

×10 is an evolution of service delivery building on the best aspects of services, support, engineering and subscriptions to deliver an unparalleled, outcome-driven, client-centric experience.

Alignment

×10 aligns support and services to clients' technology contract term ensuring consistent coverage for your data platform starting with total data onboarding ⁱ

Adoption Acceleration

With ×10, select any number of Cribl use casesⁱⁱ to start your engagement. ×10 includes deployment, one destination, and selected use cases for new clients, and a negotiable initial scope for existing clients. Once we deliver the initial scope, ×10 evolves into an ongoing subscription at 4 credits/use case.

Multi-Threaded Delivery

No one consultant knows everything. ×10 closes this skill gap by routing service requests to the most qualified consultant providing access to the right **VisiCoreSM** consultant for the job. And, our consultants are trained to work across both the Cribl environment and system-of-analysis to ensure the right data gets to the right place in the right format.

VisiCore

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Platform Alignment

Traditional service engagements can leave budget gaps between services coverage and technology contract periods. Projects end, purchase orders run dry, but demand doesn't stop. X1Q closes budget gaps by aligning to your platform license term delivering a measurable initial scope, ongoing continual value, and predictable planning.

Holistic Support

In addition to Cribl configuration, X1Q provides System-of-Analysis/SIEM support to ensure your data are onboarded and described correctly to minimize disruption to the people actually using the data to do a job. **VisiCore** consultants are trained in multiple platforms with decades of experience and deep technical knowledge of not only how data are collected and routed, but how data are used.

Data Engineering

Service providers may hesitate to step out of the box when designing solutions. X1Q creates a supportable, repeatable framework for onboarding data regardless of source or destination complexity through precision engineering designed for easy deployment, support, and maintenance.

Supported Use Cases

Use case definitions follow but are not limited to Cribl activation use cases.

Data Onboarding

Data Archiving

Data Reduction

Logs to Metrics

Edge Deployment

Data Enrichment

Data Routing

Cribl Search

Container Deployment

ⁱ Pending client resource availability. Data is initially onboarded through the Cribl passthru pipeline.

ⁱⁱ Use Cases are defined in the Cribl Activation Brief: <https://cribl.io/legal/cribl-activation-service-silver/>